

# The International Training Program

# What is the International Training Program - ITP?

The International Training Program – ITP – is a collaborative project of LUISS University and Terna Group aimed at training future country managers in specific countries, providing them with the highest standards in academic education.

The ITP combines academic education and company experience: interactive lectures and case discussion sessions are weaved with project works and internships.

For the academic year 2018-2019, the selected countries are Brazil, Chile, Uruguay and Peru. Selected students from the target countries will have the opportunity to:

- pursue their studies in the two-year “Master Program in Management” - ranked amongst the top 100 masters worldwide by the Financial Times - at LUISS University - Rome,
- attend elective courses co-designed and co-delivered by LUISS and Terna, concerning sector-specific topics,
- work as intern, during the Master Program, at Terna’s branches in the selected countries or in other geographical areas to be agreed with the company itself.



# About Terna

Terna is one of the main European **electricity transmission grid operators** (TSO-Transmission System Operator) managing the high voltage Italian transmission grid, one of the most modern and technologically advanced in Europe. It plays a central role in transforming the electricity market towards the use of eco-compatible sources, guaranteeing a secure and efficient supply to households and businesses.

**Terna's strategy falls within an international context increasingly focused on energy challenges within the scope of fighting climate change.**

**Terna's aim is to enable the energy transition in order to ensure the security of supply for an efficient market and a cleaner environment at the lowest possible cost.**

Terna owns the majority of the Italian high voltage and very high voltage electricity National Transmission Grid, operating in a natural monopoly.

Terna's **public service mission** is to secure the transmission and dispatching of electricity throughout the country.

Listed on the Stock Exchange since 2004 and with around 70% floating shares, **Terna focuses on efficiency, profitability and performance**, as demonstrated by the results achieved.

With consolidated expertise gained in the management of the Italian grid, **the company has invested in market activities**, with **innovative solutions** for the energy market and **international projects**.

Terna Group extends its services and its developing business opportunities **abroad**, working in collaboration with consolidated global energy operators using its knowledge and skills to improve their electricity infrastructure, **safely, efficiently and with a sustainable approach**.

In the electricity sector, Terna supports the **continual growth in renewable sources**, and progressive evolution in the larger generation plants. The development of the grid is crucial in this process of moving towards new ways of producing and consuming, meeting the needs of lifestyles that continue to evolve over time.

The people who work with us are trained, skilled, result-orientated and open to innovation.

We are focused on:

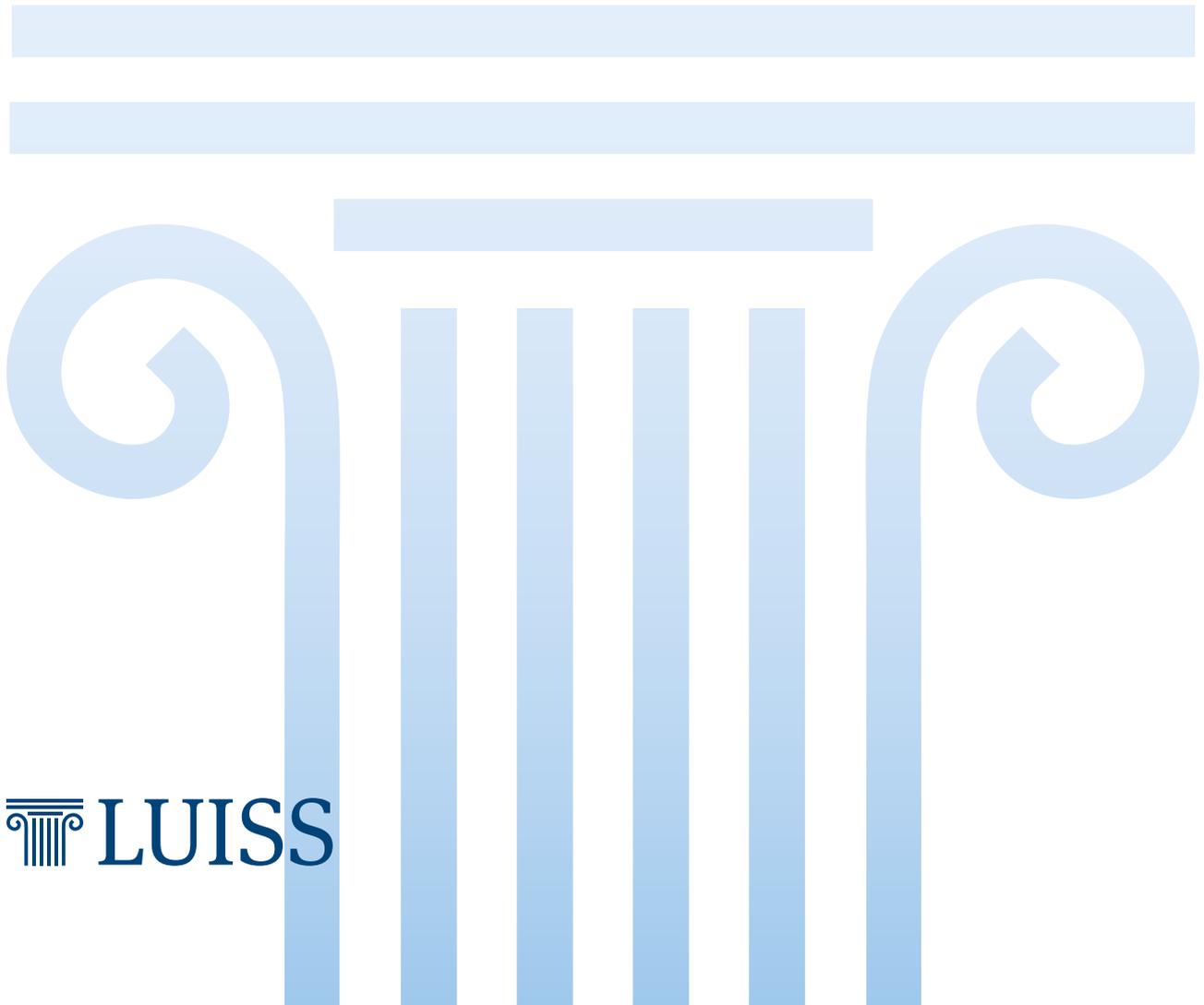
- operating excellence, creating value for stakeholders, optimising results through continuous improvement of processes and service quality;
- entrepreneurship, seizing opportunities, promoting company strategies and turning ideas into actions;
- the ability to be innovative, forecasting trends and being flexible, with a positive attitude to introducing changes to company processes and activities.

# About Luiss

“Ranked #1 in Italy – [Sole24Ore university ranking 2017](#) –, LUISS University provides a diverse learning environment that weaves academic rigour with practical relevance. Each program combines a distinctive set of disciplines and adopts a truly innovative teaching approach to enable you to develop yourself and your way forward.

You will be exposed to lectures and seminars of world-renowned faculty to develop an interdisciplinary approach; you will engage with corporate leaders and thought professionals to know how to solve real world problems; you will study and work with high-flying students to tackle business and societal challenges.

LUISS University is the perfect place to kick-start your international careers in entrepreneurship, business, finance, and international organizations.”



# Who are we looking for?

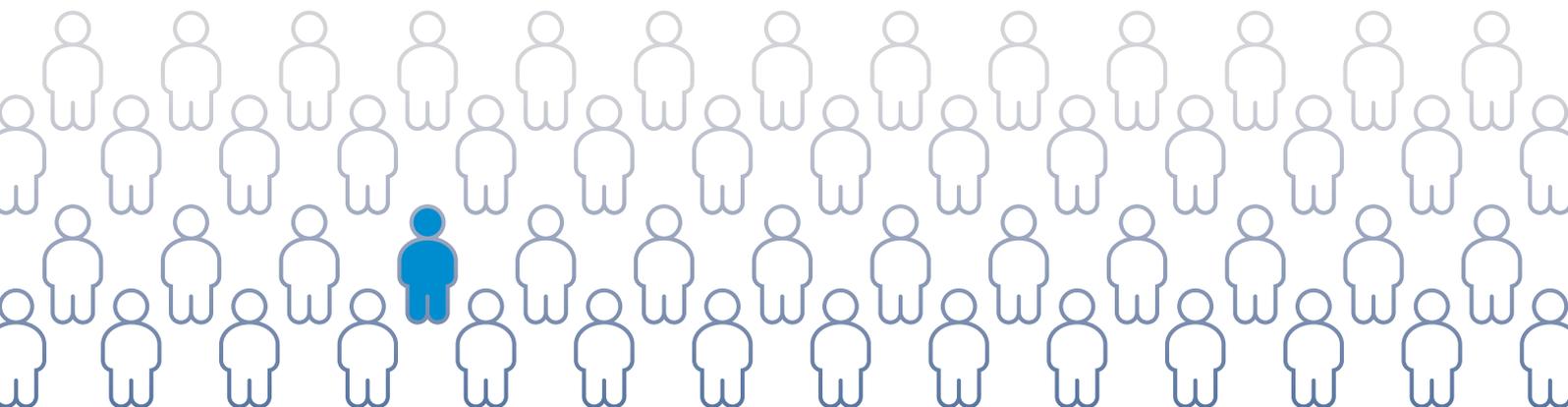
The energy sector is transforming, and Terna Group is taking a leading role in steering change, promoting and guiding energy transformation in Italy and abroad. Accordingly, Terna is looking for brilliant **Engineering/Economics/Law students** who have already earned a bachelor's degree (or students who are going to graduate by July 2018) with an **international background and a strong passion for Energy** to join the Group as leaders in the development of the electricity grid of the future.

For our “**International Training Program**”, we are looking for **skilled, result-orientated and open to innovation students**, keen on new challenges and ready to drive the change within an evolving energy scenario.

We offer the opportunity to enrich your experiences and improve your skills in an extremely challenging environment, sharing your ideas with our managers and professionals to be a part of the transformation that is shaping the energy market.

**The Energy we transmit is the same as the Energy that we look for in our People.** Terna can rely on almost 4,000 expert colleagues pooling their skills and know-how, achieving challenging objectives. **Training is a corporate value**, the preferred tool for developing human resources in line with the mission, the strategies and the business objectives.

Terna offers an environment rewarding merit and performance, with the possibility of enhancing professional skills in various fields and developing Business Focus, Social awareness, Responsibility and Resilience.



# Frequently Asked Questions

## HOW TO APPLY?

Visit [programs.luiss.it/the-international-training-program-ntp/](http://programs.luiss.it/the-international-training-program-ntp/) and fill the application form [programs.luiss.it/how-to-apply/](http://programs.luiss.it/how-to-apply/)

## WHEN TO APPLY?

ITP application deadline is **May, 31, 2018**

## WHAT IS THE PACKAGE?

Selected students will receive full scholarship covering tuition fees, living and lodging expenses.

## CAREER OPPORTUNITIES

Upon successful completion of the Master's Degree Program, students will be hired by Terna branches with the opportunity to work in their home countries.

## CONTACT POINT

For further information, email to: [internationalprograms@luiss.it](mailto:internationalprograms@luiss.it) or [ammissione@luiss.it](mailto:ammissione@luiss.it)

APPLY NOW AND  
DON'T MISS THE  
OPPORTUNITY  
TO JOIN THIS  
UNIQUE  
EXPERIENCE  
IN ITALY AND  
OBTAIN A  
TOP RANKED  
MASTER OF  
SCIENCE  
DEGREE IN  
MANAGEMENT!



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**LUISS University** [www.luiss.it](http://www.luiss.it)

**Terna Group** [www.terna.it](http://www.terna.it)